

Responses / clarifications to the queries raised by prospective bidders against EOI for selection of NTSU & STSU

S. No	REOI Document Reference / Page No	Clause/ Ref. No.	Clause details	Clarification/ Changes Requested by prospective bidders	Clarifications / Responses from CTD
1.	Section 2	B. Specific Eligibility Requirements: B.1. for NTSU	The Consulting firm/Organization and the Lead Consortium Partner (as the case may be) should have achieved average annual turnover of Rs.10 Cr. during last three Financial Years i.e. 2016-17, 2017-18 & 2018-19.	Considering the approximate budget INR per year for 10 TSUs, requesting you to consider turnover requirement of minimum INR 40 to 50 Crore for qualifying a financially sustainable bidder.	The estimated budget for one TSU is 3.6 Crore per annum. The average annual turnover of 10 crore is already approx. 3 times which seems reasonable. Hence, eligibility condition will remain same as given in EoI.
2.	Section 2	Clause 5, B.1- Specific Eligibility Requirements (for NTSU) AND	Sub-head c)- the eligibility requirement states, 'Out of minimum 5 years of experience, at least 3 public projects with minimum 1 to 2 years of duration should have completed successfully by the consulting firm/ Organization'.	TSUs are 2 to 3 years contracts with annual renewal post satisfactory performance of the organization. We request you to consider on-going projects that have completed at least one year of implementation i.e. one-year contract completion or partial phase completion or annual renewal contracts shall be considered.	Even if TSU are 2 to 3 years, the successful completion of at least one year is mandatory. The renewal of contract for next year may be used as a proof of at least 1-year successful implementation of the project.
		Clause 5, B.2- Specific Eligibility Requirements (for STSU)	Similar requirement for, STSU (with 3 years of experience).		
3	Section-2	B. Specific Eligibility Requirements:	Experience in supporting Govt. of India in Planning / M&E / Capacity Building / Contract Management/ PPP in public health sector; AND (3 or more projects)	We request you to consider marking system on per project basis instead of 15 marks for 3 or more project. Considering that limited National Health TSUs been set-up, only a few bidders would have three or more projects.	
4	Section 2	A. General Eligibility Requirements for NTSU and STSU:	Consortium	Consortium member can be added/ changed at the time of RFP stage.	No, Consortium members should be clear at the stage of EOI itself.

1758599/2020/TB DIVISION

5	page No 3	Section-1, Clause 7	The EOIs will be submitted online through the e-procurement portal www.eprocure.gov.in. In addition, Two (2) sets of hard copies of EOI in a separately sealed envelope, along-with processing fee.... (Page No. 3)	Do separate EOIs have to be submitted for the NTSU and each STSU that the agencies would like to bid for?	There is modification in this clause. A single EOI response to be submitted with Rs 5000 fee irrespective of whether applying for 1 state or multiple state or/and for NTSU. Pls refer Section 5, Standard Forms, Form 1 letter of interest where you need to appropriately mark tick against the STSU/NTSU applying for.
6	Page No 4	Clause 2.2 and 2.3	-	Can the tendering authority clarify "Conflict of Interest". For example, can agencies that are currently working in private sector engagement projects in various states (through JEET/The Global Fund/BMGF/USAID funded activities) apply for NTSU and STSU or the tendering authority views this as conflict of interest.	Yes, it will come under the conflict of interest if the organization is implementing PPSA in the same state or if that organization is providing technical support which will / may come under supervision of selected STSU in that state. However, that organization can apply for other states.
7	Page No 4	Section 2. Instruction to consulting firms / organizations	1.5 In case a consulting firm/organization submits EOI for STSU in more than 3 States, the first 3 States in order of natural sequences shall only be considered valid and remaining will be ignored	Considering that all organizations are supposed to bid for only 3 STSUs, please clarify what happens in a scenario where in no EOI or submission are received for a state. Similarly, please clarify what happens in a scenario wherein only one firm submits an EOI for a STSU in a State.	There is modification in clause 1.5. Now we are considering that an organization can apply for maximum 10 TSUs at the time of EOI as well as RFP. However, maximum any 3 states can be assigned to a successful bidder on the discretion of CTD as per program needs. If no EOI or submission are received for a particular state, the competent authority will take the decision as per rules/guidelines (GFR 2017).
8	Page No 4		In case a Consulting firm/Organization submits EOI for STSU in more than 3 States, the first 3 States in the order of	It has been understood that along with NTSU an Organization can apply for more than 3 States, but only first 3 in	There is modification in clause 1.5. Now we are considering that an organization can apply for maximum 10 TSUs

1758599/2020/TB DIVISION

			natural sequence shall only be considered valid and remaining shall be ignored	chronological order will be shortlisted. Please confirm.	at the time of EOI as well as RFP. However, maximum any 3 states can be assigned to a successful bidder on the discretion of CTD as per program needs. If an organization get selected as NTSU, that organization will not be considered for any STSU due to conflict of interest, irrespective of number of states that organization might get qualified.
9	Page No 4	Section 2 (Introduction)	-	Can an organization, which is implementing projects on Tuberculosis like TB PPSA in one or more of the proposed States, also apply for the EOI? If yes, would this not be considered as conflict of interest, as on one hand the organization would be implementing the project, whereas monitoring and supporting the project as a part of STSU, on the other?	The organizations which are implementing TB PPSA in a state cannot apply for the same state due to conflict of interest, however, that organization can apply for remaining states other than the state where the organization is implementing agency as PPSA.
10	Page No 4	Section 1.4	It may be noted that a Consulting firm/Organization has a choice to submit EOI for NTSU and/or for STSU (any combination of maximum three States). However, after completion of RFP process, in case a Consulting firm/Organization is finally awarded contract for establishing NSTU, it's all other proposals for STSU shall be ignored (if submitted), since the Scope of Services of NTSU includes monitoring and supervision of STSUs which is considered a situation of Conflict of Interest	We request you to kindly clarify whether selection process for NTSU will precede that of 3 STSUs so as to pre-empt award of STSUs to one who is awarded NTSU; and accordingly, whether separate EOI for NTSU and STSUs is to be submitted	There is modification in clause 1.5. Now we are considering that an organization can apply for maximum 10 TSUs at the time of EOI as well as RFP. However, maximum any 3 states can be assigned to a successful bidder on the discretion of CTD as per program needs. If an organization get selected as NTSU, that organization will not be considered for any STSU due to conflict of interest, irrespective of number of states that organization might get qualified. A single EOI response to be submitted irrespective of whether applying for 1 state or multiple state or/and

1758599/2020/TB DIVISION

					<p>for NTSU. Pls refer Section 5, Standard Forms, Form 1 letter of interest where you need to appropriately mark tick against the STSU/NTSU applying for.</p>
				<p>Further, we request you to clarify if can selection of States made at EOI stage be subsequently altered at RFP stage, as RFP would involve technical evaluation as well. Similarly, can composition of applicant (single entity or consortium, as the case may be) be altered to consortium or single entity) at RFP stage</p>	<p>Accepted. The change in selection of states at EOI stage can be altered at the RFP stage. However, no changes will be entertained as far as consortium partners is concern.</p>
<p>11</p>	<p>Page No 5</p>	<p>Para 2.3</p>	<p>2.3 Without limitation on the generality of the foregoing, the Consulting firm/Organization shall not be selected under the circumstances set forth below:</p> <p>(a) Conflicting activities: A firm that has been engaged by the client to provide Goods, Works or Non-consultancy services for a project, or any of its affiliates, shall be disqualified from providing Consultancy Services resulting from or directly related to those Goods, Works, or Non-consultancy services. Conversely, a firm hired to provide consultancy services for the preparation or implementation of a project, or any of its affiliates, shall be disqualified from subsequently providing goods and works or non consulting services from or directly related to consultancy for such preparation or implementation.</p>	<p>Request you to provide more clarity on para 2.3 a,b,c</p>	<p>Para 2.3 a, b, c is self-explanatory. However, you may refer GFR 2017 for further clarity on conflict of interest.</p>

1758599/2020/TB DIVISION

12			<p>2.3 Without limitation on the generality of the foregoing, the Consulting firm/Organization shall not be selected under the circumstances set forth below:</p> <p>(b) Conflicting Assignment: Consulting firms/Organizations (including its experts and consortium partner) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the consulting firm/Organization for the same or for another Procuring Entity;</p> <p>(c) Conflicting relationships: A Consulting firm/Organization(including its experts and Consortium partner) that has a close business or family relationship with professional staff of the Procuring Entity who are directly or indirectly involved in any part of: 1. the preparation of Terms of Reference for the Assignment; 2. Selection process for such contract; or 3. supervision of the Contract, may not be awarded a contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the client throughout the selection process and the execution of the contract.</p>		
13	Section 4	Qualification Criteria for STSU	Criteria 4- 'Fully Functional Office in States where applying'	We would like to suggest this requirement may be waived, as the firm may already be providing TSU/ PMU type of long-term support to one or more government departments	Agreed, this clause for fully functional office will be deleted. However, a Project office(s) would be set-up as per the

1758599/2020/TB DIVISION

				or programs in the state, without having a “fully functional office”. However, a Project office(s) could be set-up as per the requirement at the time of setting up of STSUs.	requirement at the time of setting up of STSUs/ NTSU.
	17	For NTSU & STSU	-	What is the definition of fully functional office in state / national level.	
14	Section 4	Qualification Criteria for NTSU and STSU	Under Item No. 2 (a) & (b), the qualification requirement states, “Experience in supporting Govt. of India and States in public health sector”.	We request for considering larger definition of Public Health programs like women and child, nutrition/ Poshan Abhiyaan, Health & Sanitation, WASH, etc.	We may consider experience of these sector only when the experience in supporting Govt. of India and States in public health sector and/or any other sector where the intervention is relevant to public health.
15	Section 4	Qualification Criteria for NTSU: 2) Technical Experience of working with State Govt. or Central Govt	Experience in supporting Govt. of India in Planning / M&E / Capacity Building / Contract Management/ PPP in public health sector; AND	We request to consider marking system on per project basis instead of 15 marks for 3 or more project. Considering that limited National Health TSUs been set-up, only a few bidders would have three or more projects.	Accepted. This clause will be modified as: For NTSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 20 marks for 3 or more successful projects. For STSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 15 marks for 3 or more successful project.
		Qualification Criteria for STSU - for 1 (One) state:	(3 or more projects)		
16	Page No 5	2.3a & 2.3b	-	If the applying organization is implementing any TB project funded by STC, GF, USAID +others or providing technical support to STC then will it come under conflict of Interest .	It will come under the conflict of interest if the organization is implementing PPSA in the same state or if that organization is providing technical support which will / may come under supervision of selected STSU in that state.
17	Page No 7	Section 2, clause 5;Sub-	The Consulting firm/Organization and the Lead Consortium Partner	In the case of a consortium, is average turnover of Rs. 10 crores to be achieved by either	It is clearly mentioned in EOI that average annual turnover of

1758599/2020/TB DIVISION

		clause-B.1 (a)	(as the case may be) should have achieved average annual turnover of Rs.10 Cr. during last three Financial Years.	member, or by both members independently, or by both members collectively?	Lead Partner will be considered.
18	Page No 7	3. Section-2, Clause-5, Sub-clause-B.1(b)	The Consulting firm/Organizations or the Consortium Partner (as the case may be) should have 5 years' experience of implementation / management / technical support to any public health programme in India.	In case of a consortium, is five years of relevant experience with public health programs to be possessed by either member, or by both members independently, or by both members collectively?	In case of a consortium, five years of relevant experience with public health programs to be possessed by either member, or by both members independently, or by both members collectively.
19				Our consortium partner is the local entity of a reputed INGO, providing technical support for strengthening RNTCP for more than 15 years. The INGO has operated as a Branch Office in India, with its principal office in New Delhi and project operations in multiple states.	The experience of TRUST will be considered from the date of registration of TRUST in India.
				The INGO additionally registered a Trust at New Delhi, in February 2019, for operational ease and easier compliances. The Trust functions as an affiliate of the Branch Office, with oversight by the leadership of the Branch Office, and follows all policies and processes of the Branch Office.	
				Pursuant to the above arrangement, the experience and expertise of the Branch Office and its personnel is fully accessible to the new entity. Please confirm our understanding that CTD shall consider all PH and TB experience of the INGO in India, as relevant past experience of the Trust, for the purpose of this EOI.	
20	Page No 7	3. Section-2, Clause-5, Sub-clause-B.1(b) contd.)	the Consortium Partner (as the case may be) should have 5 years' experience of implementation/in India. (Contd.)	Please confirm whether the following specialized Public Health Projects successfully executed by SAMS during the past 20 years, shall be eligible for consideration as relevant experience of implementation/	The eligibility of any organization and relevant project experience will be analyzed and finalized by the technical evaluation committee

1758599/2020/TB DIVISION

			<p>management/ technical support to any public health programme in India:</p> <p>(1) Technical Support to CTD for Supply Chain Management of Drugs and Commodities TB Control Programme for around 17 Years.</p> <p>(2) Procurement Agency Services to NACO for the purchase of ARV Drugs, Equipment, Services, Works and Other Commodities, involving floating of ICB/ NCB & ITB, Processing of Bids, Preparation of Bid Evaluation Reports, Contract Management, Processing of Invoices and Payments, etc.</p> <p>(3) Procurement Agency Services to CTD through FIND for Upgradation and Modernisation of MDR TB Labs through procurement of Equipment, Consumables, Services, Works and Other Commodities, involving floating of ICB/ NCB & ITB, Processing of Bids, Preparation of Bid Evaluation Reports, Contract Management, Processing of Invoices and Payments, etc.</p> <p>(4) Capacity Building of Cold Chain Handlers of under the Universal Immunization Programme, engaged in Supply Chain and Cold Chain management of Vaccines, involving technical support for proper inventory management for direct/ indirect benefit of children across the country.</p> <p>(5) Technical Support to National Vector Borne Disease Control Programme for Supply Chain Management of Drugs and Commodities under World Bank funding for around four years.</p> <p>(6) Third-party payrolling support to WHO-RNTCP Technical Assistance Project for the management of 100 Medical Consultants constituting the Technical Support Network.</p>	<p>and competent authority at the evaluation stage. One can submit their credentials as per their understanding and discretion.</p>
--	--	--	--	--

1758599/2020/TB DIVISION

21	Page No 7	B.1.b	The Consulting firm/Organizations or the Consortium Partner (as the case may be) should have 5 years' experience of implementation / management / technical support to any public health programme in India.	The experience as mentioned is required for 5 years for NTSU (page 7) and 3 years for STSU (page 8) during any period and NOT for last 5 years and last 3 years (page 22). The eligibility and qualification criterion made on page 7 & 8 and page 22 is different. Page 22 refers to the requirement of having implementation./ management experience in the last 5 and 3 years respectively for NTSU and STSU. We request you to relax it for any duration in the total experience of the organisation.	As per EOI, On page no 7 & 8- point 5 (B).1 & 2, it is saying about eligibility requirement of organization for NTSU/STSU, in terms of minimum experience required in years, whereas on page no 22 (form III), it is saying about the experience of handling similar projects / services / activities in terms of number of projects in last 5 years for NTSU and 3 years for STSUs.
	Page No 8	B.2.c	The Consulting firm/Organization or the Consortium Partner (as the case may be) should have 3 years' experience of implementation / management / technical support to any public health programme in any State.8		
	Page No 22	Form III	Form-III: Statement of experience in handling similar Projects for the last 5 years for NTSU and 3 Years for STSU.		
22	Page No 7	B.1 and B.2	For STSU	In case of consortium of entities, is aggregation allowed to fulfil technical/experience and/or average annual turnover criteria?	Aggregation is allowed for technical / experiences. However, for average annual turnover, we will be considered financials of only Lead Partner.
23	Page No 7	B.1 for NTSU	(B)The Consulting firm/Organizations or the Consortium Partner (as the case may be) should have 5 years' experience of implementation / management / technical support to any public health programme in India. (C)Out of minimum 5 Years' experience, at least 3 public projects with minimum 1 to 2 years of duration should have been completed successfully by the Consulting firm/Organization.	We request Authority to consider consultancy projects in healthcare sector under centrally sponsored scheme	Yes relevant consultancy project experience in healthcare sector will be considered irrespective of sponsorship as deemed fit by the technical evaluation committee.
24	Page 7-8	B.2. for STSU:	b) The Consulting firm/Organization or the	We request Authority to consider consultancy projects in	

1758599/2020/TB DIVISION

			<p>Consortium Partner (as the case may be) should have 3 years' experience of implementation / management / technical support to any public health programme in any State.</p> <p>c) Out of minimum 3 Years' experience, at least 3 public projects with minimum 1 year of duration should have been completed successfully by the Consulting firm/Organization.</p>	healthcare sector under centrally sponsored scheme	
25		5 Eligibility and Qualification	Eligibility of Applicant	We understand a LLP can bid; please confirm?	If an organization is registered under Companies Act 1956 (as amended time to time) then that organization can bid.
26	Page No 7	Section 5 - B1 and B2 for NTSU	<p>The Consulting firm/Organization and the Lead Consortium Partner (as the case may be)</p> <p>should have achieved average annual turnover of Rs.10 Cr. during last three Financial Years i.e. 2016-17, 2017-18 & 2018-19.</p> <p>he Consulting firm/Organizations or the Consortium Partner (as the case may be) should have 5 years' experience of implementation / management / technical support to any public health programme in India.</p> <p>b) The Consulting firm/Organization or the Consortium Partner (as the case may be) should have 3 years' experience of implementation / management / technical support to any public</p>	<p>We request you to clarify if in case of consortium of entities, is aggregation allowed to fulfil technical/experience and/or average annual turnover criteria; or each member has to fulfil separate criteria individually.</p> <p>We request you to clarify if: you would consider consultancy projects of evaluation of centrally sponsored scheme under – "Public Health Programme".</p>	<p>Aggregation is allowed for technical / experiences. However, for average annual turnover, we will be considered financials of only Lead Partner.</p> <p>Only relevant experiences will be considered as deemed fit by the technical evaluation committee.</p>

1758599/2020/TB DIVISION

			health programme in any State		
27	Page No 8-9	7.4	-	If two organization have partnered only for this EOI then what is required	If any organization have Certificate of Incorporation or GST registration, that organization may submit these certificates along with MOA/AOA or Partnership deed as an additional operational credentials.
			-	· Memorandum and articles of association	
			-	· Partnership deed	
28	Page No 8	Clause 7.4	-	Will the tendering authority allow declaration of consortium at the RFP stage ? Many of the queries raised during the pre-bid meeting and the consequent detailed scope of work (in RFP) will eventually decide whether a consortium arrangement shall be necessary.	Consortium members should be clear at the stage of EOI itself.
29	Page No 8	Section 7. Preparation of EOI	7.4 (iii) Memorandum and Articles of Association, Partnership Deed, Trust Deed	The general practice followed for Government of India RFP/Bids is to ask for Certificate of Incorporation or GST registration of the firm as proofs of existence/operations, along with financial statements. We suggest that such documents be used as proof of incorporation rather than MoA, Articles of Association, or the Partnership Deed.	Agreed, If any organization have Certificate of Incorporation or GST registration, that organization may submit these certificate along with MOA/AOA or Partnership deed as an additional operational credentials.
30	Page No 8	B.2. for STSU	c) Out of minimum 3 Years' experience, at least 3 public projects with minimum 1 year of duration should have been completed successfully by the Consulting firm/Organization.	Request to consider the ongoing projects also	Agreed, If ongoing projects have completed 1 year having proof of renewed for the 2nd year, then it will be considered.
31	Page No 9	Section 2. Submission of EOI	Last date and time for proposal submission: 25.03.2020 at 3:00 pm	Request if bid submission timeline might be extended by at least 2 weeks post release of pre bid clarification to allow the service provider time to prepare a comprehensive bid response considering the highly complex nature and size of the project.	Considering the COVID 19 in the country and request, the timelines has already been extended after approval from competent authority and its corrigendum in available in public domain.
32	Page No 9	8.1 Date of Submission of EOI	The EOIs should be submitted online through the e-procurement portal www.eprocure.gov.in up	We request Authority to give at least 2 weeks extension	

1758599/2020/TB DIVISION

			to 1500 Hrs. on 25th March 2020		
33	Page No 9		8.2 In addition, Two (2) sets of hard copies of EOI in a separately sealed envelope, along with processing fee will also be submitted on the given CTD address within the given timelines	As understood, the two (2) set of hard copies to be submitted in the same envelop along with the processing fee, or two different copies to be submitted separately. Please clarify	There is modification in this clause. A single EOI response to be submitted with Rs 5000 fee irrespective of whether applying for 1 state or multiple state or/and for NTSU. Pls refer Section 5, Standard Forms, Form 1 letter of interest where you need to appropriately mark tick against the STSU/NTSU applying for.
34	Page No 10	Section 2. Instruction to consulting firms / organisations	11. Shortlisting of Consulting firms/organizations Notification	Request you to please indicate potential date by which the list of shortlisted firms for NTSU and and STSUs will be released along with RFP	The list of shortlisted firms/agencies along with RFP for NTSU and STSUs will be finalized by competent authority as per standard procedures.
35	Page No 10	Section 2. Instruction to consulting firms/organisations	11. Shortlisting of Consulting firms/organizations and Notification	Request you to please indicate potential date by which the list of shortlisted firms for NTSU and STSUs will be released along with the RFP.	The decision of competent authority will be in public domain in due course of time.
36	Page No 12	Section 2	(a) Develop an online performance and contract tracking system to optimally monitor performance and payments for services (Applicable for NTSU) (b) Develop tools and systems for Direct Benefit Transfer (Applicable for NTSU) e) Provide platform for collaboration, monitoring, learning and evaluations with stakeholders	Our understanding is that CTBD has already fund transfer platforms in place- will those only be available for the successful bidder for enrolments and subsequent use.	All available platform as per the need will be accessible to the successful bidder. However, contract management system will be developed by NTSU.
37	Page No 12	Section 2	(i) The process of establishing functional TSUs, and (ii) proximal indicators of their effectiveness.	Kindly share the proximal indicators of effectiveness of functional TSUs.	The deliverables/indicators will be shared at the time of RFP.
38			8.1 The EOIs should be submitted online through the e-procurement portal www.eprocure.gov.in	The EOI is visible at CPP Portal however it is not appearing after login. By when it will be visible	Yes, Eoi is visible at CPPP e-publishing portal as well as on site of Central TB

1758599/2020/TB DIVISION

			a. Bid Submission End Date: Latest by 25th March, 2020 up to 1500 Hrs	and under which department / organization?	Division. However, CTD will ensure that the EOI is visible on CPPP e-procurement portal also. Enough time would be given to all prospective bidders to upload the EOIs before closing date.
			a. Bid Submission End Date: Latest by 25th March, 2020 up to 1500 Hrs		
39	Page No 12	Point No 2	The purpose of establishing NTSU and STSUs is to develop tools and systems for Direct Benefit Transfer (Applicable for NTSU)	Can we get some more details about the "Direct Benefit Transfer" i.e. what will be the tentative frequency of transferring the benefits, what is the approximate total value of the benefits to be transferred and whether it is a part of the NTSU/TSU budget mentioned in the Eol	These details will be provided in detail at the time of RFP.
40	Page 13-16	Section 3. Description of Services	Section 4.2. Key responsibilities of NTSU Section 5.2 . Key responsibilities of STSU	Please indicate if there are provisional team structures and resourcing requirement of the NTSU and STSU team as per the competencies sought in the EOI. This will help the Bidder in manpower planning accordingly.	
41	Page No 13	Section 3-para 3	3. Budget Available for the activity: An approximate budget INR 36 Crores per year has been estimated for the establishment of 10 Technical Support Units (One NTSU and 9 Nine STSU at World Bank Project Targeted States). This is supported through the World Bank IBRD Project under National Tuberculosis Elimination Program. The budget includes the cost of consultancy services.	Kindly provide the break-up of given budget by NSTU and 9 STSU, if possible	The approximate budget for the establishment of 10 TSUs is INR 36 Crore per annum is an indicative budget. This is only EOI where one is not required to submit a detailed financial bid.
42	Page No 13	Section-3	4.2 Key Responsibilities of NTSU: (a) Strategy development and implementation oversight The NTSU is expected to focus most of its effort on working closely with the Central TB Division and the State TSUs to prioritize	Will there be scope of any new strategies for engagement of private sector or focus on the strategies already in place for private sector engagement.	Any innovative ideas / strategies for engagement of Private Sector are encouraged and may be submitted at the time of RFP.

1758599/2020/TB DIVISION

			contracting needs based on most recently available local State data and state needs.		
			<ul style="list-style-type: none"> Support State TSUs in development and implementation of their state strategies to engage the private sector. 	Will the payment mechanism link to pre- defined KPIs'?	Yes, TSU contract will be deliverable milestone based
			<ul style="list-style-type: none"> Facilitate optimal payments mechanisms to the Private Providers in 9 States 	strategies already in place for private sector engagement.	There is strategy for private sector engagement under the NTEP Program. However, any innovative ideas / strategies for engagement of Private Sector are encouraged and may be submitted at the time of RFP.
			<ul style="list-style-type: none"> Ensure accessibility and availability of national and state supported services to patients 		
43	Page No13	Section-3	<p>(d) Monitoring and evaluation –</p> <ul style="list-style-type: none"> The NTSU will monitor the progress of State TSUs based on agreed targets based on coverage needs, It will develop and maintain a dashboard to monitor the number of new and current partnerships in NTEP, the fiscal year value of contracts, MOUs and other funding agreements; the amount and timeliness of disbursements to partners, and the results obtained 	Whether the dashboard expected is supposed to include only contract management or capture program deliverables too?	The dashboard will capture Contract Management perspective and it will also capture program deliverables linked to these contracts
44	Page No13	Section-3	<p>(e) IT systems development to support operations management – contracting development of an IT system for empanelment of agencies, tracking payments to agencies and understanding monies allocated and spent on specific contracts. The IT system once developed will provide a solution to manage NTSU / State TSU operations and will</p>	Is IT system to be developed is supposed to be integrated with any of the government portal?	Yes, it is supposed to be integrated with Nikshay software under the NTEP program.

1758599/2020/TB DIVISION

			be considered as a priority deliverable for the NTSU;		
45	Page No 13	Section 3. Description of services	3. Budget availability for the activity	The approximate budget for the establishment of 10 TSUs is provided as INR 36 Crores per year. Please clarify whether there is indicative budget allocation between the NTSU, and other STSUs.	This is aggregated estimated budget for NTSU and 9 STSUs. However, there will be discovered price.
46	Page No 13-16	Section 3. Description of Services	Section 4.2. Key responsibilities of NTSU Section 5.2. Key responsibilities of STSU	Please indicate if there are provisional team structures and resourcing requirements of the NTSU and STSU teams as per the competencies sought in the EOI.	These details will be provided at the stage of RFP.
47	Page No 13	Section 4. Qualification criteria	Qualification criteria for NTSU Qualification criteria for STSU (1 State)	<p>Please indicate number of project credentials to be included to showcase general experience criteria</p> <p>Please clarify if all the credential/experience testimonials to be provided must be in the public health sector or any relevant experience based on the competencies may be provided by the Bidder.</p> <p>Please confirm whether same credentials may be included to demonstrate general experience and technical experience also, and vice versa.</p> <p>Please clarify how will additional years of experience be evaluated and marked— will a credential be required for each year of additional experience or would one long term project spanning over the period qualify.</p>	<p>Clarification: We may consider experience of other sector such as women and child, nutrition / Poshan Abhiyaan, Health & Sanitation, WASH, etc. only where the intervention is relevant to public health as per the discretion of technical committee.</p> <p>General experience will be considered for general criteria where as technical credential will be considered for technical criteria.</p> <p>For NTSU- Additional year of experience subject to max. 10 years (2 mark for every year other than mandatory 5 years' experience) For STSU - Additional year of experience subject to max. 8 years (2 mark for every year other than mandatory 3 years' experience)</p>

1758599/2020/TB DIVISION

				Please clarify number of project credentials to be included against qualification criteria for STSU - 'Experience in supporting the State where applying in Planning/M&E/Capacity Building/Contract Management/PPP in public health sector	<p>For NTSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 20 marks for 3 or more successful projects.</p> <p>For STSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 15 marks for 3 or more successful project.</p>
48	Page No 13	4.2 Key Responsibilities of NTSU	(c) Contract management/facilitation of bidding / RFP process of high impact/large scale redesign and deployment services at national levels – to enable large scale nationwide procurement of specific services, and provide strategic guidance to state TSU’s on contract management and deployment;	Our understanding is TSU would be playing an advisory cum Guidance role only-in this responsibility, but not get directly involved in 'implementation' Please clarify.	<p>STSUs will provide technical assistance to the State in project and programme implementation for which key deliverables/milestones will be pre-identified.</p> <p>NTSU will provide Technical assistance, Contract Management along with Supervisory, monitoring and evaluation.</p>
49	Page No 13	4.2 Key Responsibilities of NTSU	(e) IT systems development to support operations management – contracting development of an IT system for empanelment of agencies, tracking payments to agencies and understanding monies allocated and spent on specific contracts. The IT system once developed will provide a solution to manage NTSU / State TSU operations and will be considered as a priority deliverable for the NTSU;	Can we take it , that as of now, in the current Governance of the Programme- no IT system to take care of empanelment & other activities, - does not exist.? Please clarify.	Yes, In EOI, it is mentioned about Contract Management System for Public Private Partnership under the NTEP program, which needs to be developed and integrated with Nikshay System. There is no IT system for empanelment and other activities.
50	Page No 13		Scope of work	Will it be implementing or only technical support ?	STSUs will provide technical assistance to

1758599/2020/TB DIVISION

					<p>the State in project and programme implementation for which key deliverables/milestones will be pre-identified.</p> <p>NTSU will provide Technical assistance, Contract Management along with Supervisory, monitoring and evaluation.</p>
51	Page No 14	Section 3	1.4 It may be noted that a Consulting firm/ Organization has a choice to submit EOI for NTSU and/or for STSU (any combination of maximum three states).....	Whether two separate EOIs (envelopes) need to be submitted for NTSU and STSUs?	<p>There is modification in this clause. A single EOI response to be submitted with Rs 5000 fee irrespective of whether applying for 1 state or multiple state or/and for NTSU. Pls refer Section 5, Standard Forms, Form 1 letter of interest where you need to appropriately mark tick against the STSU/NTSU applying for.</p>
52	Page No 14	Para 4.4	There will be 7 to 15 days of travel in a month to various States for technical assistance, monitoring, supervision, capacity building etc. The agency needs to manage travel of consultants, accommodations, local commutation etc.	Does the given budget of 36 Crore for NTSU and 9 STSU includes travel as well?	<p>Yes, it is total indicative budget, including travels</p>
53	Page No 14-15		The Consulting firm/Organization should have domain experts viz,; Operations, Capacity Building, Contract Management, Monitoring & Evaluation, Communication & Knowledge Management, Information and ICT, Finance, Direct Benefit Transfer(DBT), Public Private Partnership(PPP), Inter Sectoral Partnership etc. and manage their	As mentioned in REOI-Bidder should have the required domain Experts: Will it be possible to share a tentative man month schedule of the experts at this EOI stage? Further the schedule requirements would be different at national and state level - This information would be helpful even for Eoi submission.	<p>In Eoi, it is clearly mentioned about the requirement of NTSU/STSUs. More detail shall be provided at this stage of RFP.</p>

1758599/2020/TB DIVISION

			pay roll adhering to the prevailing rules including leaves, taxes, PF and other benefits.		
54	Page No 14	4.2 Key Responsibilities of NTSU	(f) The Consulting firm/Organization should have domain experts viz,; Operations, Capacity Building, Contract Management, Monitoring & Evaluation, Communication & Knowledge Management, Information and ICT, Finance, Direct Benefit Transfer(DBT), Public Private Partnership(PPP), Inter Sectoral Partnership etc. and manage their pay roll adhering to the prevailing rules including leaves, taxes, PF and other benefits	Can the experts be taken on to roll as 'consultants' or they have to be appointed as 'regular staff on pay scale'? Please clarify	It totally depends upon HR policy of the proposing entity.
55	Page No 14	Section 4.4	There will be 7 to 15 days of travel in a month to various States for technical assistance, monitoring, supervision, capacity building etc. The agency needs to manage travel of consultants, accommodations, local commutation etc	We request you to clarify if Authority will reimburse the OPEs on the travel or it shall be borne by consulting agency?	Travel is also part of project implementation and shall be borne by implementing agency.
56	Page No 14	Section 4.2 Key Responsibilities of NTSU	The Consulting firm/Organization should have domain experts viz,; Operations, Capacity Building, Contract Management, Monitoring & Evaluation, Communication & Knowledge Management, Information and ICT, Finance, Direct Benefit Transfer(DBT), Public Private Partnership(PPP), Inter Sectoral Partnership etc. and manage their pay roll adhering to the prevailing rules including leaves, taxes, PF and Other benefits.	Please confirm if any resource profiles or CVs need to be submitted as part of EOI response, to demonstrate capabilities on domain experts	Not at this stage. This will required at the time of bids against RFP
57	Page No 14		Qualification criteria for NTSU	The general practice with consulting organizations is that	The clause for fully functional office will

1758599/2020/TB DIVISION

		Section 4. Qualification criteria	<p>they work out of the client office wherever required, rather than establishing an independent fully functional office. Given the evaluation criteria of having a fully functional office in the State where interest is being expressed, a case may arise wherein firms may not bid for remote States mentioned in the STSU list such as Assam.</p>	be deleted. However, a Project office(s) would be set-up as per the requirement at the time of setting up of STSUs/ NTSU.
		Qualification criteria for STSU (1 State)	<p>Additionally, the effectiveness of a STSU/NTSU might be limited in terms of its functioning if established as separate office from the Ministry/Central TB Division.</p> <p>Therefore, it is suggested that this requirement be either removed in favour of increasing weights to other quality-based criteria such as previous experience or be relaxed in terms of having a weightage.</p>	
58	Page No15	Section-3	<p>b) Contract Management: The primary responsibility of the TSU is to support the State TB Cell manage the complete cycle of engaging service providers through the stages viz,</p> <ul style="list-style-type: none"> • finalization of area specific ToRs related • defined Performance indicators / measures for results-based contracting, development of the results-based contracts, • cost/ contract value estimation based on the specific TORs, • identification of suitable procurement process and facilitation of the bidding / RFP process for State agencies selection. 	<p>Performance indicators will be state specific as per the gaps in implementation?</p> <p>Yes</p>
59	Page No15	Section-3	<p>f) Compliance / grievance redressal mechanism: TSUs may also support and facilitate the tabling and review of grievances received from parties.</p>	<p>Is any IT based compliance/grievance redressal mechanism already in place?</p> <p>No, at this point of time, only IT tool for Contract Management System will be developed by NTSU. Compliance and</p>

1758599/2020/TB DIVISION

			TSU shall only be responsible for executing due process. The Governing Committee / managing committees at the state level are the body mandated with reviewing and resolving grievances.		grievance redressal mechanism will be developed separately for NTEP.
60	Page No16	4.4 Duration of Assignment:	3 years (The performance will be reviewed every year) based on satisfactory performance by the contracted consulting firm/Organization, the contract will be renewed yearly. It may be extendable to further period of 2 years based on satisfactory performance and need of the program.	Will there be any escalation on annual payment to consultant?	Payment details will be provided at the RFP stage. However, program division would prefer to continuation of same HR.
61	Page No 16	4.5 Travel	4.5 Travel There will be 7 to 15 days of travel in a month to various districts / sub-districts for technical assistance, monitoring, supervision, capacity building etc. The agency needs to manage travel of consultants, accommodations, local commutation etc.	STSU would be engaging 7 to 8 Domain Experts. Majority of them would be required to tour to Districts & subdistrict areas. Do the mentioned travel days of 7 to 15, cover the aggregate (total) tour days of all the Domain experts? Please clarify.	Detail of travel days will be provided at the stage of RFP.
62	Page No 17	Qualification Criteria for NTSU; Clause 1 (a) Min. 5 years' experience in implementation / management / technical support to any public health programme in India	-	Please clarify that "public health programme" experience is not restricted to the national health programme (that are limited to 38 national health programs as per MoHFW website). Also, please clarify that 5 years' experience can be demonstrated by presenting projects that were initiated 5+ years ago (i.e. before 2015) and that were for a duration of 12 months or more. Alternatively, should this be interpreted as 5 years of collective experience (for example, the agency can show five 1 year duration projects leading to a collective experience of 5 years).	Yes, "public health programme" experience is not restricted to the national health programme. In terms of experiences, the projects may have initiated 5+ years ago (i.e. before 2015) but completed in 2015 and onwards will be considered. However, in terms of number of projects, 3 or more Projects for a duration of at least 12 months each or more.

					<p>For NTSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 20 marks for 3 or more successful projects.</p> <p>For STSU- 5 marks for 1 successful project; 10 marks for 2 successful projects; and 15 marks for 3 or more successful project.</p>
63	Page No 17	Qualificati on Criteria for NTSU; Clause 2 Experienc e in supportin g Govt. of India Planning / M&E / Capacity Building / Contract Managem ent/ PPP in public health sector	-	Please clarify if we can present the public health projects that were funded by Government (Central or State)/ Multi-lateral/ Bi-lateral/ Donors/ NGOs, etc. while the project involved working closely with government stakeholders. Several projects in the public health sector are funded/ implemented by Multi-lateral/ Bi-lateral/ Donors/ NGOs, etc. and the work orders are from these Multi-lateral/ Bi-lateral/ Donors/ NGOs, etc. and we strongly believe that these projects should also qualify for this evaluation criteria	Agreed. Yes, one can present the public health projects that were funded by Government (Central or State)/ Multi-lateral/ Bi-lateral/ Donors/ NGOs, etc. while the project involved working closely with government stakeholders.
64		Section 4. Qualificati on criteria	Qualification criteria for NTSU Qualification criteria for STSU(1State)	Please indicate number of project credentials to be included to showcase general experience criteria. Please clarify if all the credential / experience testimonials to be provided have to be in the public health sector or any relevant experience based on the competencies may be provided by the Bidder. Please confirm whether same credentials may be included demonstrate general experience and technical experience also , and vice versa. Please clarify how will additional	Please refer Section 4- Qualification Criteria on page no 17 of EOI. The EOI is self-explanatory. However, recommendation of the technical evaluation committee will be taken in to consideration.

1758599/2020/TB DIVISION

				<p>years of experience be evaluated and marked- will a credential be required for each year of additional experience or would one long term project spanning over the period qualify.</p> <p>Please include against qualification criteria for STSU- Experience in supporting the State where applying in planning/M&E/Capacity Building/Contract Management/PPP in public health sector.</p>	
65	Page No 21	Point 3		PAN And TAN /GST is to be given for lead partners or for all consortium partners	PAN And TAN /GST is to be given for all consortium partners
66	Page No 21	Point 5		DARPAN details is to be given for lead partners or for all consortium partners	DARPAN details is applicable whenever the partners are NGOs. If only one partner is NGO then it is required for only one or else for both.
67		Miscellaneous Queries	Miscellaneous Queries	We request the authority to kindly confirm if the Office space along with the necessary facilities shall be provided to the NTSU/STSU or it will have to be built in the agency's budget? It would be useful and preferable to know at EOI stage.	Clarification will be provided at the time of RFP.
68				Will it be a fixed value or reimbursable contract? What are costs would fall under reimbursable component?	Value will be based on the discovered price. The detail would be given in the RFP.
69				Request you to kindly mention the payment terms	The detail would be given in the RFP.
70				Will there be any orientations /trainings provided by CTBD to the successful consulting organization on fund transfer portals?	Yes, CTD will facilitate